

## CONTENTS

<b>TITLE</b>	<b>PAGE NUMBER</b>
<b>ACKNOWLEDGEMENT</b>	<b>i-ii</b>
<b>LIST OF TABLES</b>	<b>iii –vi</b>
<b>LIST OF FIGURES</b>	<b>vii-viii</b>
<b>LIST OF MAPS</b>	<b>ix</b>
<b>CHAPTER-I</b>	
<b>INTRODUCTION</b>	<b>1-25</b>
1.1 Origin of Bell Metal	1
1.2 Bell Metal Industry in Indian Sub Continent and in India	2
1.3 Bell Metal Industry of Assam and Sarthebari	4
1.4 Historical Background of Bell Metal Industry of Sarthebari	8
1.5 Artisans in a Bell Metal Production Unit	9
1.6 The Production Process	12
1.7 Present Status of Bell Metal Industry of Sarthebari	16
1.8 Objectives of the Study	18
1.9 Hypothesis	19
1.10 Study Area	19
1.11 Significance of the Study	23
1.12 Plan of the Study	24

<b>CHAPTER-II</b>	
<b>Employment and Income Generation in the Bell-Metal Industry of Sarthebari</b>	<b>26 - 53</b>
2.1 Introduction	26
2.2 Review of Literature	27
2.3 Data Collection and Methodology	30
2.4 Results and Discussions	37
2.4.1 Income Generated by Bell Metal Production Units	41
2.4.2 Test of Hypothesis	50
2.4.3 Generation of Individual Employment in the Marketing Sector	51
2.5 Conclusion	52
<b>CHAPTER-III</b>	
<b>Production Process and Factor Intensity of Bell Metal Industry of Sarthebari – A Cobb Douglas Production Function Analysis</b>	<b>54 -87</b>
3.1 Introduction	54
3.2 Review of Literature	55
3.3 Methodology	59
3.4 Hypothesis of the Study	62
3.5 Localisation of Bell Metal Industry in Sarthebari	62
3.5.1 Internal Economies of Scale of Bell Metal Industry of Sarthebari	63
3.5.1.1 Purchasing Economies of Scale	63

3.5.1.2	Financial Economies of Scale	63
3.5.1.3	Marketing Economies of Scale	64
3.5.1.4	Technical Economies of Scale	64
3.5.1.5	Managerial Economies of Scale	65
3.5.1.6	Specialisation Economies of Scale	65
3.5.1.7	Risk Bearing Economies of Scale	65
3.5.2	External Economies of Scale	66
3.5.2.1	Transportation Economy	66
3.5.2.2	Skilled Labour	66
3.5.2.3	Helping Industry	67
3.5.2.4	Brand Value	67
3.5.2.5	Research and Government Initiative	67
3.5.3	Non Economic Factors of Localisation of Bell Metal Industry in Sarthebari	68
3.6	Location of the Bell Metal Industry	68
3.6.1	Localisation of Different Bell Metal Products in Different Clusters	68
3.6.1.1	Tradition	70

3.6.1.2	Availability of Artisans	70
3.6.1.3	Specialisation	70
3.7	Production of Bell Metal	70
3.8	Production Function of the Whole Bell Metal Industry	75
3.8.1	Marginal Products and Elasticities of the Production Function of Bell Metal Industry	76
3.9	Production Functions of Different Bell Metal Products	77
3.9.1	Production Function of <i>Kahi</i>	77
3.9.2	Production Function of <i>Bati</i>	80
3.9.3	Production Function of <i>Taal</i>	82
3.9.4	Production Function of <i>Bata</i>	83
3.10	Degree of Efficiency of Different Bell Metal Products	85
3.11	The Stochastic Frontier analysis of the Bell Metal Industry of Sarthebari	86
3.12	Conclusion	88
<b>CHAPTER IV</b> <b>Capital Budgeting of Bell Metal Industry of Sarthebari</b>		<b>90 - 109</b>
4.1	Introduction	90

4.2	Review of Literature	91
4.3	Methodology	95
4.4	Results and Discussion	99
4.4.1	Payback Period of the Bell Metal Industry	99
4.4.2	Profitability Index	101
4.4.3	Internal Rate of Returns	105
4.4.4	Comparison of Profitability of Various Bell Metal products	108
4.5	Conclusion	108
 <b>CHAPTER-V</b> <b>Socio Economic Conditions of the Artisans and Traders of Bell Metal Industry of Sarthebari</b>		<b>110 - 140</b>
5.1	Introduction	110
5.2	Review of Literature	111
5.3	Methodology	115
5.4	Results and Discussions	119
5.4.1	Demographic Profile of the <i>Kohars</i>	119
5.4.2	Demographic Profile of the Traders of Bell Metal in Sarthebari	121
5.4.3	Level of Education of the <i>Kohars</i>	122

5.4.4	Level of Education of Traders	125
5.4.5	Income of the <i>Kohars</i>	126
5.4.6	Living Standard of the <i>Kohars</i>	127
5.4.7	Living Standard of the Traders	132
5.4.8	Health Indicators of the <i>Kohars</i>	135
5.4.9	Health Indicators of the Traders	137
5.5	Socio Economic Status of the <i>Kohars</i>	138
5.6	Conclusion	139

**CHAPTER-VI**  
**Problems and Future Prospects of Bell metal Industry**  
**of Sarthebari** **141 - 164**

6.1	Introduction	141
6.2	Review of Literature	142
6.3	Methodology	146
6.4	Results and Discussions	147
6.4.1	Economic Problems	147
6.4.1.1	Lack of Raw Materials	148
6.4.1.2	Lack of Product Diversification and Introduction of New Products	149

6.4.1.3	Marketing Problem of Bell Metal Industry	150
6.4.1.4	Challenges from Imitation Products	153
6.4.1.5	Challenges from Substitute Products	155
6.4.1.6	Techniques of Production	156
6.4.1.7	Transportation Problem	158
6.4.1.8	Financial Problem	159
6.4.1.9	Working Condition of the <i>Garhshalls</i>	161
6.4.2	Non-Economic Problems	162
6.4.2.1	Level of Education	162
6.4.2.2	Health Problems	162
6.4.2.3	Pride of the <i>Kohars</i>	163
6.4.3	Prospects of the Bell Metal Industry	163
6.4.3.1	Supply of Raw Materials	163
6.4.3.2	Development of Market	164
6.4.3.3	Trained Artisans	164
6.5	Conclusion	164

<b>CHAPTER-VII</b>	
<b>Summary, Conclusions and Policy Recommendations</b>	<b>165 - 189</b>
7.1 Introduction	165
7.2 The Summary of the Findings	165
7.3 Recommendations	183
7.4 Limitations of the Study	187
7.5 Scope of future Research	188
<b>BIBLIOGRAPHY</b>	<b>190-201</b>