

Total No. of printed pages = 3

63/2 (SEM-1) MBA 1'9

2021

(held in 2022)

MBA

(Theory Paper)

Paper Code : MBA-1'9 (Old)

(Soft Skills Development)

Full Marks – 50

Time – Two hours

**The figures in the margin indicate full marks
for the questions.**

SECTION – A

- 1. Answer any five from the following questions :
2×5=10**

- (a) What is Self-concept ?**
- (b) Define Attitude.**
- (c) What does Time Management refer to ?**
- (d) What is Gratitude ?**

[Turn over

- (e) What is Teamwork ?
- (f) What is Self Talk ?
- (g) What is Stress ?

SECTION - B

2. Answer any *six* from the following questions :
4×6=24

- (a) The question "Who am I?" gives rise to self-concept. Explain.
- (b) Describe the aspects of self-concept.
- (c) How does customs influence etiquette ?
- (d) Discuss the SWOT analysis steps.
- (e) Explain the concept of "Out of Box thinking."
- (f) What is Intrinsic and Extrinsic Motivators ?
2+2=4
- (g) How can we improve Time Management skills ?
- (h) Describe sociometer theory.

SECTION - C

3. Answer any *two* from the following questions :
8×2=16

- (a) Explain the Maslow's Need Theory with the aid of a diagram.
- (b) How should we prioritize our work ?
- (c) Explain the process of Decision Making.