## BU/EX/PG/SEM-1/1.2

2015

## **BAD**

Paper: 1.2

## BEHAVIOURAL SCIENCE

Full Marks: 70

Time: 3 hours

The figures in the margin indicate full marks for the questions

- I. Answer any five from the following: 2 marks each  $(2 \times 5 = 10)$
- 1. What is workforce diversity?
- 2. What is ability?

- 3. What is leadership?
- 4. What do you understand by power and politics?
- 5. What is negotiation?
- 6. What is a conflict?
- II. Answer any five from the following: 4marks each  $(4 \times 5 = 20)$
- What are the features of organisational behaviour?
- 2. Explain any two contemporary theories of motivation with example.

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- 3. What are the types of team?
- 4. Write a short note on organisational politics.
- 5. What the difference between the traditional view of conflict and interactionist view of conflict?
- 6. What are the issue in negotiation?
- III. Answer any five from the following: 8 marks each  $(8 \times 5 = 40)$
- 1. Explain the models of organisational behaviour.
- 2. Explain the early theories of motivation.
- 3. Explain the stages of group development.
- 4. Explain the processes of an effective communication.
- 5. Explain the bases of power with example.
- 6. Explain the processes of managing a conflict.

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